



MEDICAID EXPANSION: WHAT RURAL HEALTH CLINICS NEED TO KNOW

PRESENTATION TO 2018 VIRGINIA RURAL COLLABORATORS CONFERENCE

Overview of Medicaid Expansion: Covering More Low-Income Virginia Adults

- The rules have changed. More Virginians will be eligible for coverage **beginning January 1, 2019.**
 - Many have applied for Medicaid in the past , but were denied
- Up to 400,000 more Virginia adults will enroll in quality, low- and no-cost health coverage
- People working in retail, construction, childcare, landscaping, food service or other jobs that do not offer health insurance may be eligible



Who Qualifies for Virginia Medicaid Now?

Not all low-income Virginians are eligible



Children 0-18
(family of 3)

205% FPL (\$42,599)



Pregnant Women
(family of 3)

205% FPL (\$42,599)



Person With
Disability

80% FPL (\$9,712)



Parents
(Family of 3)

33% FPL (\$6,924)



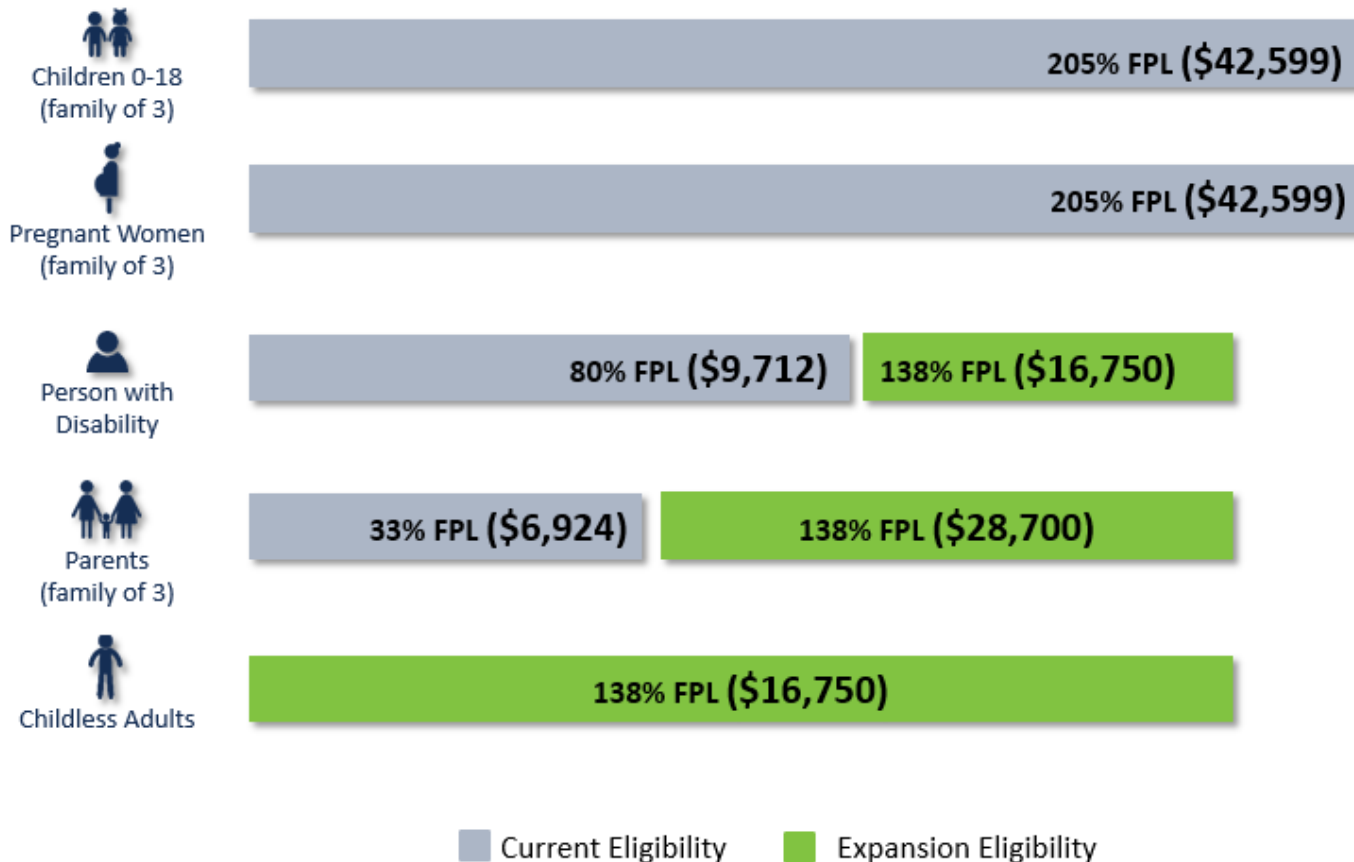
Childless Adults

Not Eligible

Who Qualifies for Virginia Medicaid Under Expansion?

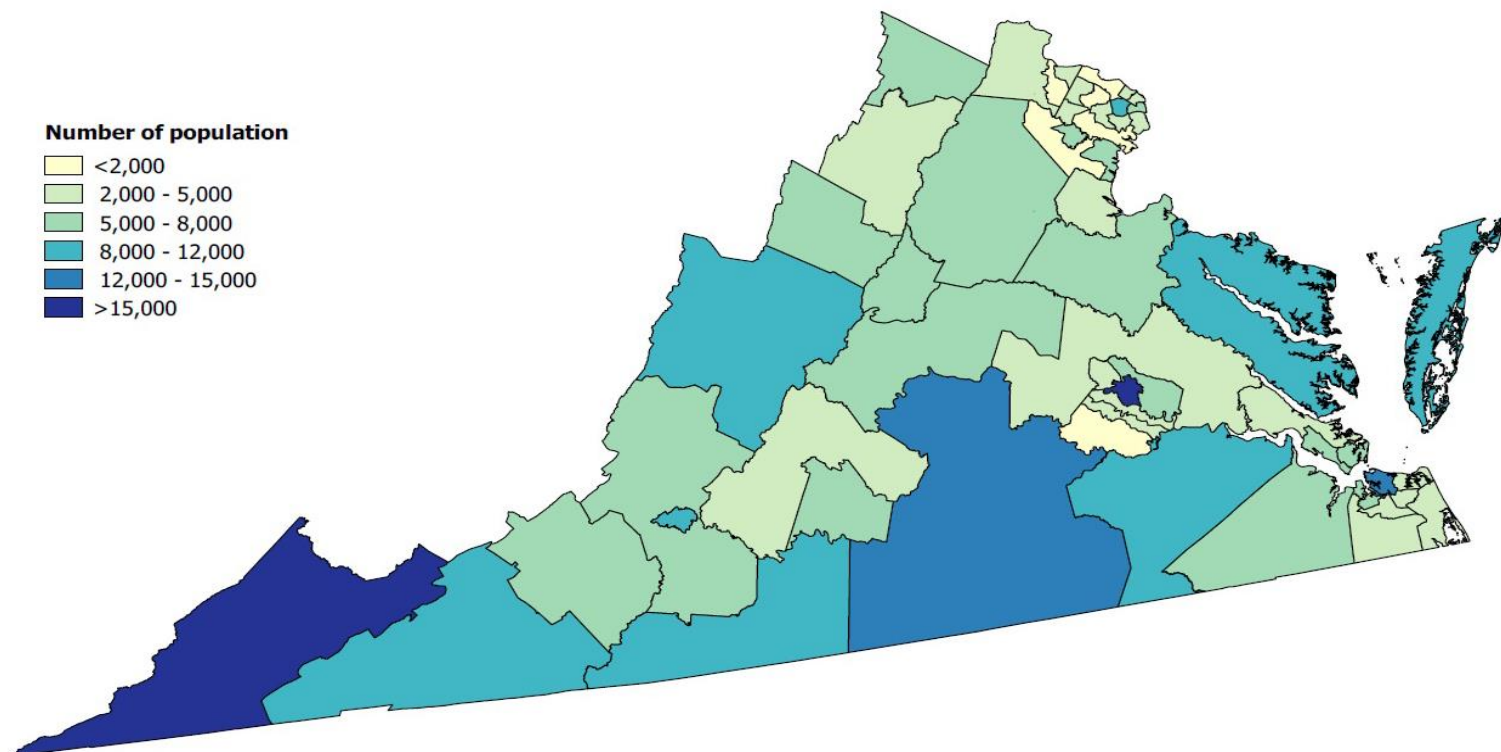
Medicaid expansion will provide quality, low- and no-cost coverage to up to 400,000 Virginians

- Adults ages 19 – 64, not Medicare eligible
- Income from 0% to 138% Federal Poverty Level



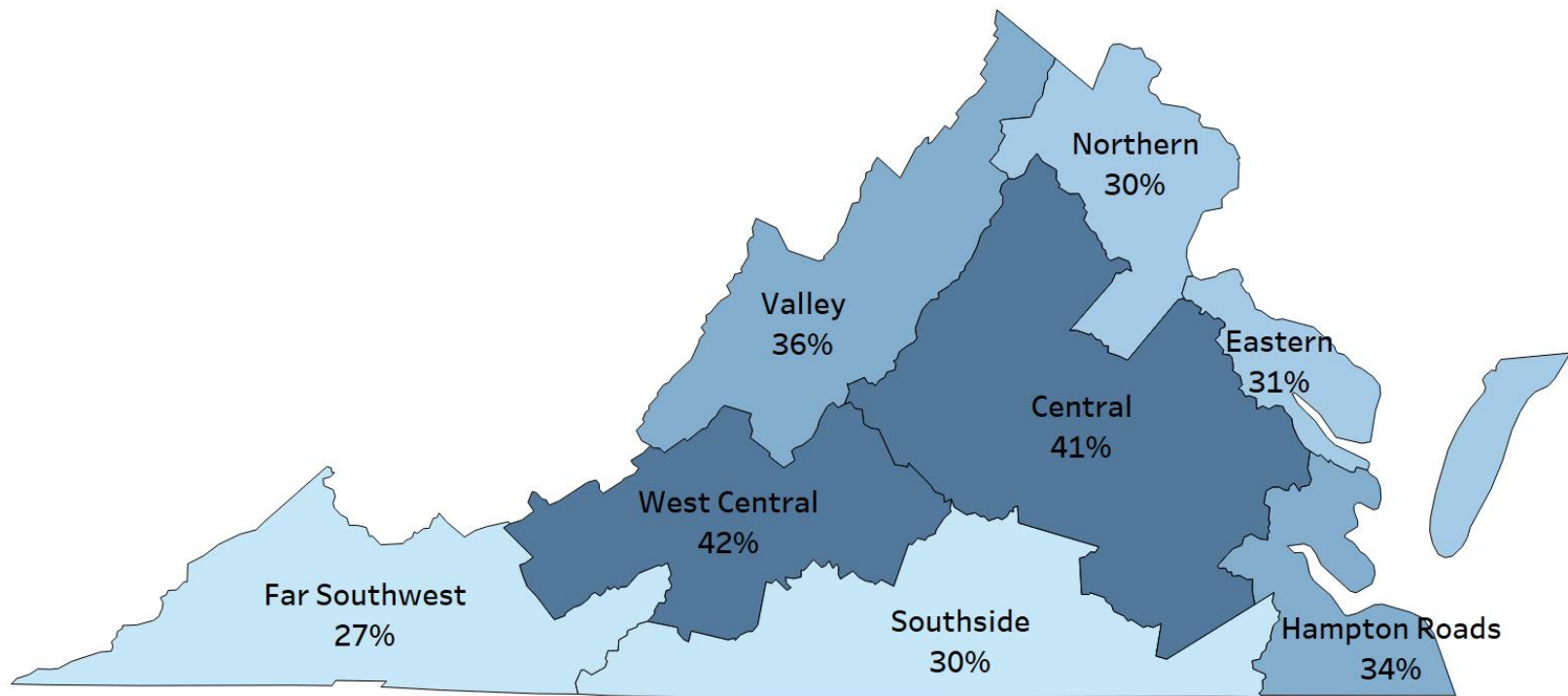
Number of Uninsured with Family Income at 138% Federal Poverty Level or Lower

Number of adults ages 19-64 who are uninsured with family incomes less than 138% FPL



Source: American Community Survey 5 year average for Virginia, 2012-16

Percent of Adult Uninsured Admissions Related to Substance Use Disorders



Source: Virginia Health Information Patient Level Data 2016

Substance Use Disorder (SUD) and Opioid Use Disorder (OUD) Related Inpatient Visits

Uninsured

- **35.8%** of all uninsured inpatient visits are related to SUD
 - Total of 17,440 visits
- **7.7%** of all uninsured inpatient visits are related to OUD
 - Total of 3,724 visits

Medicaid

- **17.6%** of all Medicaid inpatient visits are related to SUD
 - Total of 12,170 visits
- **4.9%** of all Medicaid inpatient visits are related to OUD
 - Total of 3,391 visits

Source: Virginia Health Information Patient Level Data 2016. Estimates for uninsured reflect self-pay individuals from all incomes.

New Adult Coverage Uses Current Health Plans

Coverage will be provided for most individuals through the Medallion 4.0 and Commonwealth Coordinated Care Plus (CCC Plus) managed care programs

aetna[®]

Aetna Better Health[®] of Virginia



Anthem. HealthKeepers Plus
Offered by HealthKeepers, Inc.

Magellan
COMPLETE CARE[®]

OptimaHealth[®]

 **UnitedHealthcare**[®]
Community Plan

 **VirginiaPremier**[™]
Powered by **VCU Health**

Medicaid's six current health plans will serve the new adult members

What Services are Covered?

New enrollees will receive coverage for all Medicaid covered services including evidence-based, preventive services

- Doctor, hospital and emergency services, including primary and specialty care
- Prescription drugs
- Laboratory and X-ray services
- Maternity and newborn care
- Home health services
- Behavioral health services, including addiction & recovery treatment services (ARTS)
- Rehabilitative services, including physical, occupational and speech therapies
- Family planning services
- Medical equipment and supplies
- Preventive and wellness services, including annual wellness exams, immunizations, smoking cessation and nutritional counseling
- Managed Care Organization case management/care coordination services
- Transportation to Medicaid-covered services when no alternatives are available
- And more

How to Apply for Medicaid Coverage



Cover Virginia Call Center
1-855-242-8282
(TDD: 1-888-221-1590)



VDSS Enterprise Call Center
1-855-635-4370



**Local Department of
Social Services (LDSS)**



**The “Marketplace”
(healthcare.gov)**



**Online Application Portal
(Common Help)**
commonhelp.virginia.gov

Cover Virginia Website: www.coverva.org



1-855-242-8282



Important Tax Information | Partners | Resources

Programs

Apply

Already Enrolled

Marketplace

Need Help?

Health Plans

News

Coming Soon: New Health Coverage for Adults

Beginning January 1, 2019, more adults living in Virginia will have access to quality low cost health coverage.

Eligibility is based on income, with a single adult making up to \$16,754, or a family of three making up to \$28,677, qualifying for coverage. [Get more information here.](#)

Welcome to Cover Virginia!

On this website you can learn about Virginia's Medicaid and FAMIS programs for children, pregnant women and adults. You can also get information about health insurance options available through the Federal Marketplace. You can apply online or search for someone who can assist you with your application.

To begin, use the screening tool on the Eligibility page to get connected to the right health care coverage for you and your family.



The rules have changed.

Check out new quality low cost health coverage options coming soon for adults.

Health Insurance
Marketplace



Eligibility



Apply



Renew

Cover Virginia Website: www.coverva.org

New Adult Coverage Webpage



1-855-242-8282

Virginia's New Health Coverage for Adults

Beginning January 1, 2019, more adults in Virginia will have access to quality, low-cost health insurance. Thousands of Virginians aged 19-64 will soon be able to get the health care they need so they don't have to worry about getting sick or having an accident.

Who Qualifies for Virginia Medicaid?

Childless Adult Parent (family of 3) Person with Disability



Currently:	Not Eligible	Eligible with annual income at or below \$6,900	Eligible with annual income at or below \$9,700
Beginning 2019:	Eligible with annual income at or below \$16,754	Eligible with annual income at or below \$28,677	Eligible with annual income at or below \$18,754

You may be eligible if you make less than:

Family Size	Yearly*	Monthly*
1	\$16,754	\$1,397
2	\$22,715	\$1,894
3	\$28,677	\$2,391
4	\$34,638	\$2,887
5	\$40,600	\$3,384
6	\$46,562	\$3,881
7	\$52,523	\$4,378
8	\$58,485	\$4,875

Do you qualify for health benefits? Check out the [Eligibility Screening Tool](#) to see if you may be eligible.*



*This tool is only for the purpose of estimating eligibility. Actual eligibility cannot be determined until the time when you apply.

HELPFUL INFORMATION



Frequently Asked Questions (Spanish)



Coverage for Adults Brochure (Spanish)



Coverage for Adults Poster (Spanish)



Coverage for Adults One-Pager (Spanish)

RESOURCES FOR ADVOCATES

Please visit the [Advocates page](#) for helpful resources that can assist you with outreach.

Some adults may already be eligible for other Medicaid programs that offer limited benefits. Visit the [Eligibility](#) page to see if you qualify. If you do qualify for a limited benefit program now, you may still be eligible for the new Medicaid coverage with full benefits that begins on January 1, 2019.

Engaging More Providers Through Improvements in the Medicaid Program

- ✓ Up to 400,000 Virginians may qualify for expanded Medicaid coverage, but coverage does not yet mean *access* to health care...we need you!
- ✓ New reforms, such as Common Core Formulary, will ease administrative burden
- ✓ New statewide resources to increase collaboration and address needs of complex patients
 - Addiction and Recovery Treatment Services (ARTS) program
 - Emergency Department Care Coordination (EDCC)

Common Core Formulary (CCF)

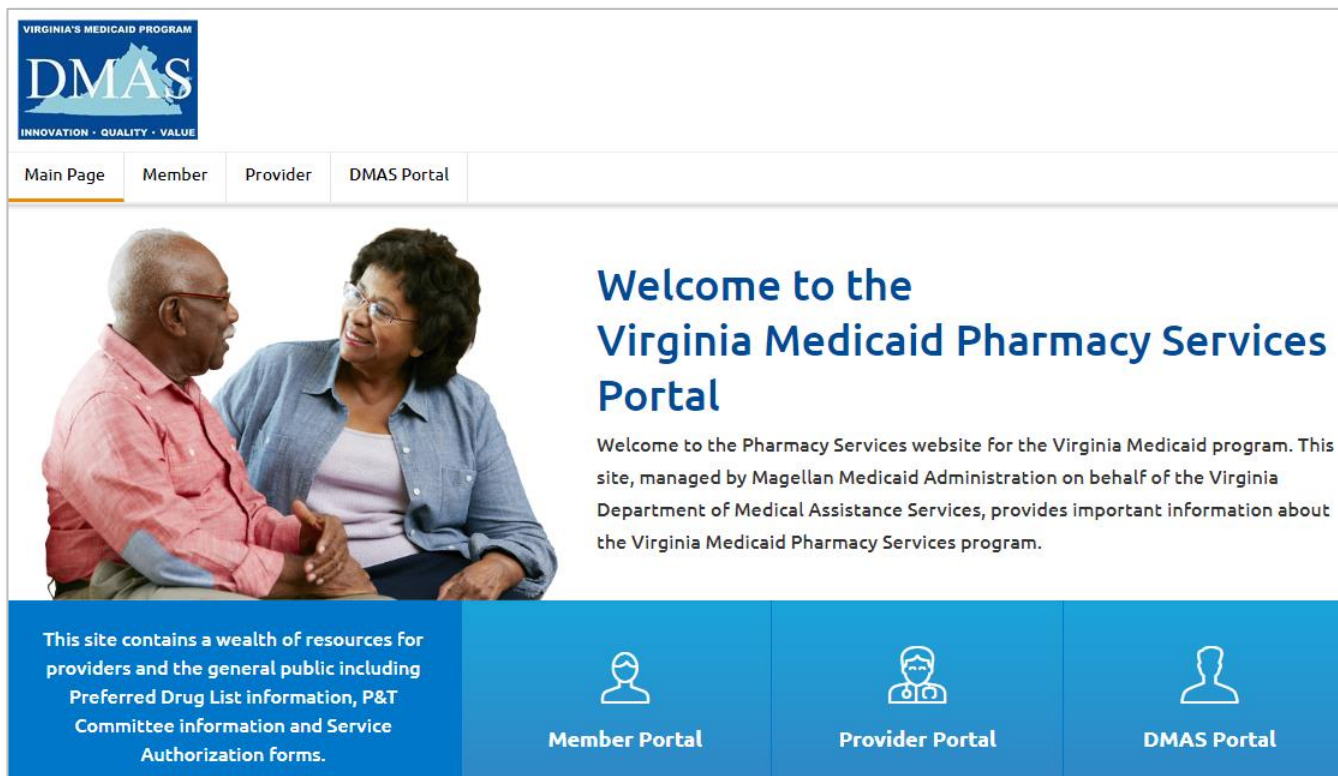
- The Common Core Formulary (CCF) is a list of “preferred” drugs on DMAS’ Preferred Drug List (PDL)
- ALL Medicaid health plans are required to cover all drugs on the CCF
- The CCF includes 90 common drug classes
- **Health plans cannot require additional prior authorizations (PAs) or added restrictions on CCF drugs**

Advantages for providers include increased continuity of care for patients and decreased administrative burdens for prescribers

Common Core Formulary Resources

Visit the Common Core Formulary/DMAS PDL link:

<https://www.virginiamedicaidpharmacyservices.com/>



The screenshot shows the homepage of the Virginia Medicaid Pharmacy Services Portal. At the top left is the DMAS logo with the text "VIRGINIA'S MEDICAID PROGRAM" and "INNOVATION • QUALITY • VALUE". Below the logo is a navigation bar with links: "Main Page" (highlighted), "Member", "Provider", and "DMAS Portal". The main content area features a photograph of an elderly couple on the left and a welcome message on the right. The welcome message reads: "Welcome to the Virginia Medicaid Pharmacy Services Portal" followed by a paragraph: "Welcome to the Pharmacy Services website for the Virginia Medicaid program. This site, managed by Magellan Medicaid Administration on behalf of the Virginia Department of Medical Assistance Services, provides important information about the Virginia Medicaid Pharmacy Services program." At the bottom, there is a blue banner with text on the left and three icons on the right. The text on the left states: "This site contains a wealth of resources for providers and the general public including Preferred Drug List information, P&T Committee information and Service Authorization Forms." The three icons represent the "Member Portal", "Provider Portal", and "DMAS Portal".

VIRGINIA'S MEDICAID PROGRAM
DMAS
INNOVATION • QUALITY • VALUE

Main Page Member Provider DMAS Portal

**Welcome to the
Virginia Medicaid Pharmacy Services
Portal**

Welcome to the Pharmacy Services website for the Virginia Medicaid program. This site, managed by Magellan Medicaid Administration on behalf of the Virginia Department of Medical Assistance Services, provides important information about the Virginia Medicaid Pharmacy Services program.

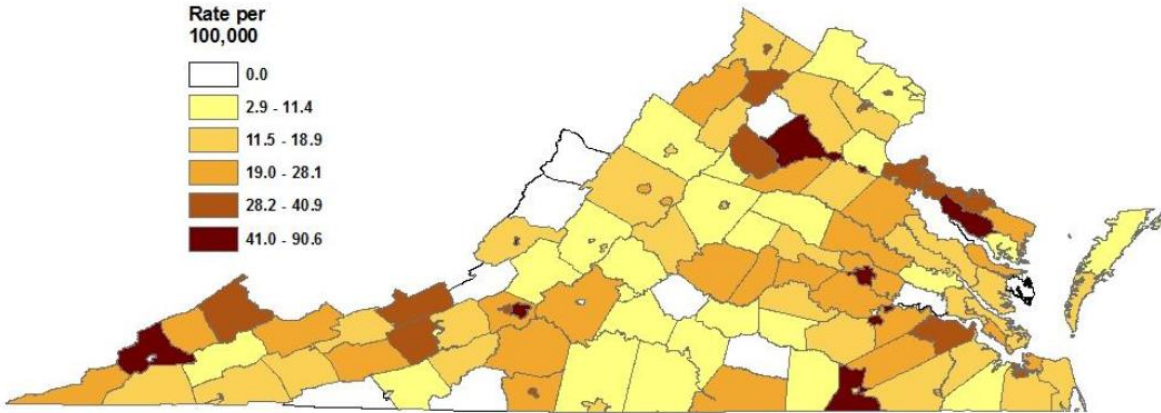
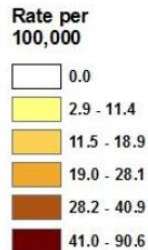
This site contains a wealth of resources for providers and the general public including Preferred Drug List information, P&T Committee information and Service Authorization Forms.

Member Portal Provider Portal DMAS Portal

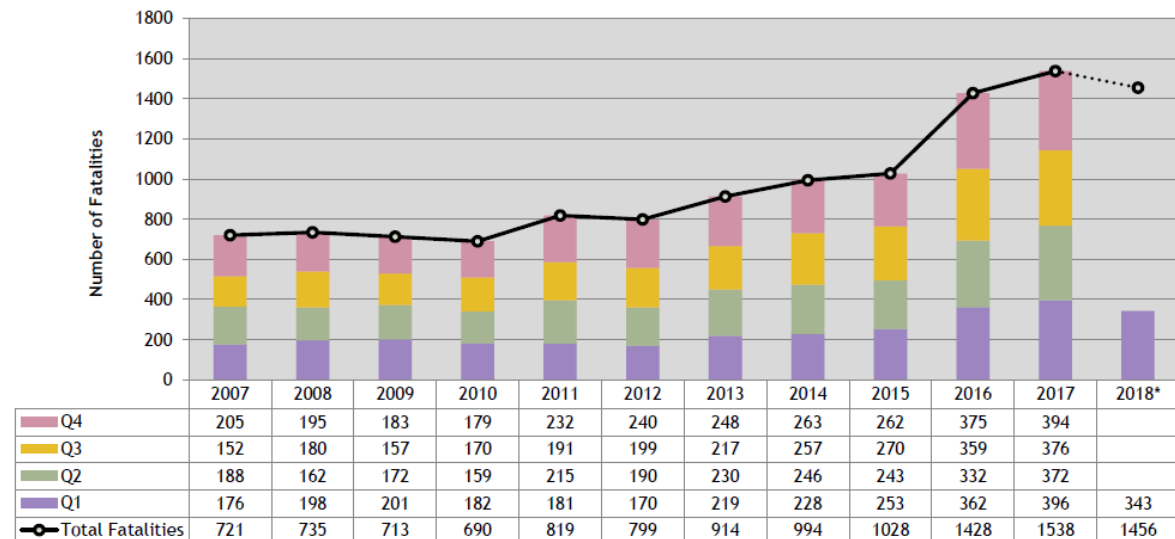
Please email questions regarding the Common Core formulary to
[*commoncoreformulary@dmass.virginia.gov*](mailto:commoncoreformulary@dmass.virginia.gov)

Urgent Need to Address Virginia's Opioid Crisis

Rate of All Fatal Drug Overdoses by Locality of Overdose, 2017



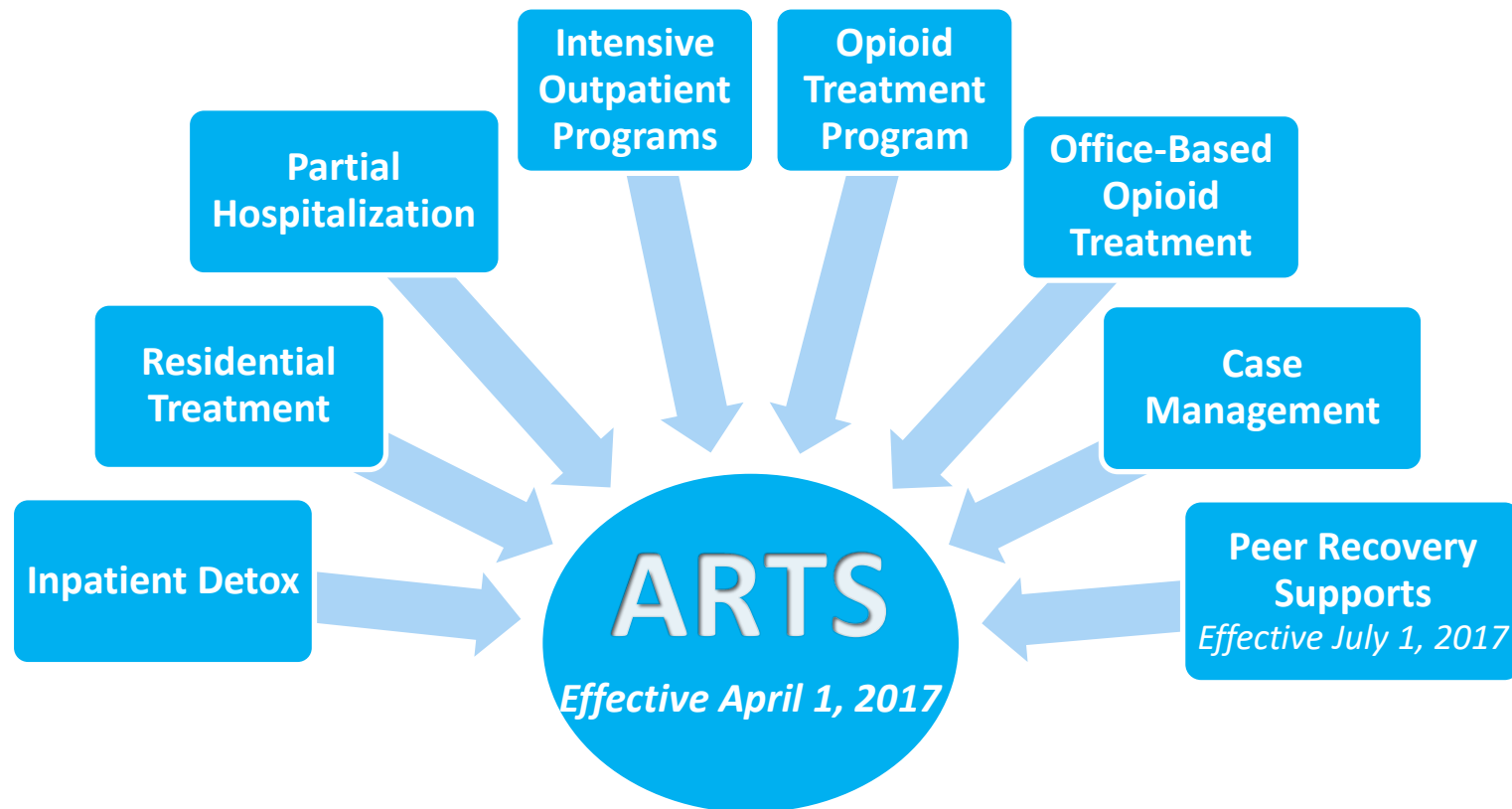
Total Number of Fatal Drug Overdoses by Quarter and Year of Death, 2007-2018
('Total Fatalities' for 2018 is a Predicted Total for the Entire Year)



Addiction and Recovery Treatment Services (ARTS)

Transforming the Delivery System of Medicaid SUD Services

- All ARTS services are covered by managed care plans
- Magellan continues to cover community-based substance use disorder treatment services for fee-for-service members



ARTS offers a fully integrated physical and behavioral health continuum of care

Increases in Addiction Providers Due to ARTS

Over 400 new Addiction Treatment Provider Sites in Medicaid

Addiction Provider Type	# of Providers before ARTS	# of Providers after ARTS	% Increase in Providers
Inpatient Detox (ASAM 4.0)	Unknown	103	NEW
Residential Treatment (ASAM 3.1, 3.3, 3.5, 3.7)	4	94	↑ 2250%
Partial Hospitalization Program (ASAM 2.5)	0	16	NEW
Intensive Outpatient Program (ASAM 2.1)	49	136	↑ 178%
Opioid Treatment Program	6	39	↑ 550%
Preferred Office-Based Opioid Treatment Provider	0	97	NEW

Preferred Office-Based Opioid Treatment Providers

Required Core Team Members

- Member
- Buprenorphine-waivered practitioner (physician, NP or PA)
- Licensed mental health professionals (e.g., LCSW, LPC, licensed clinical psychologist, etc.)
- Nurse

Optional Team Members

- Pharmacists
- Peer Recovery Specialists
- Substance Use Care Coordination
 - This can be designated team member whose only function is to perform care coordination or a team member such as the nurse or LCSW who performs dual roles in the clinic.

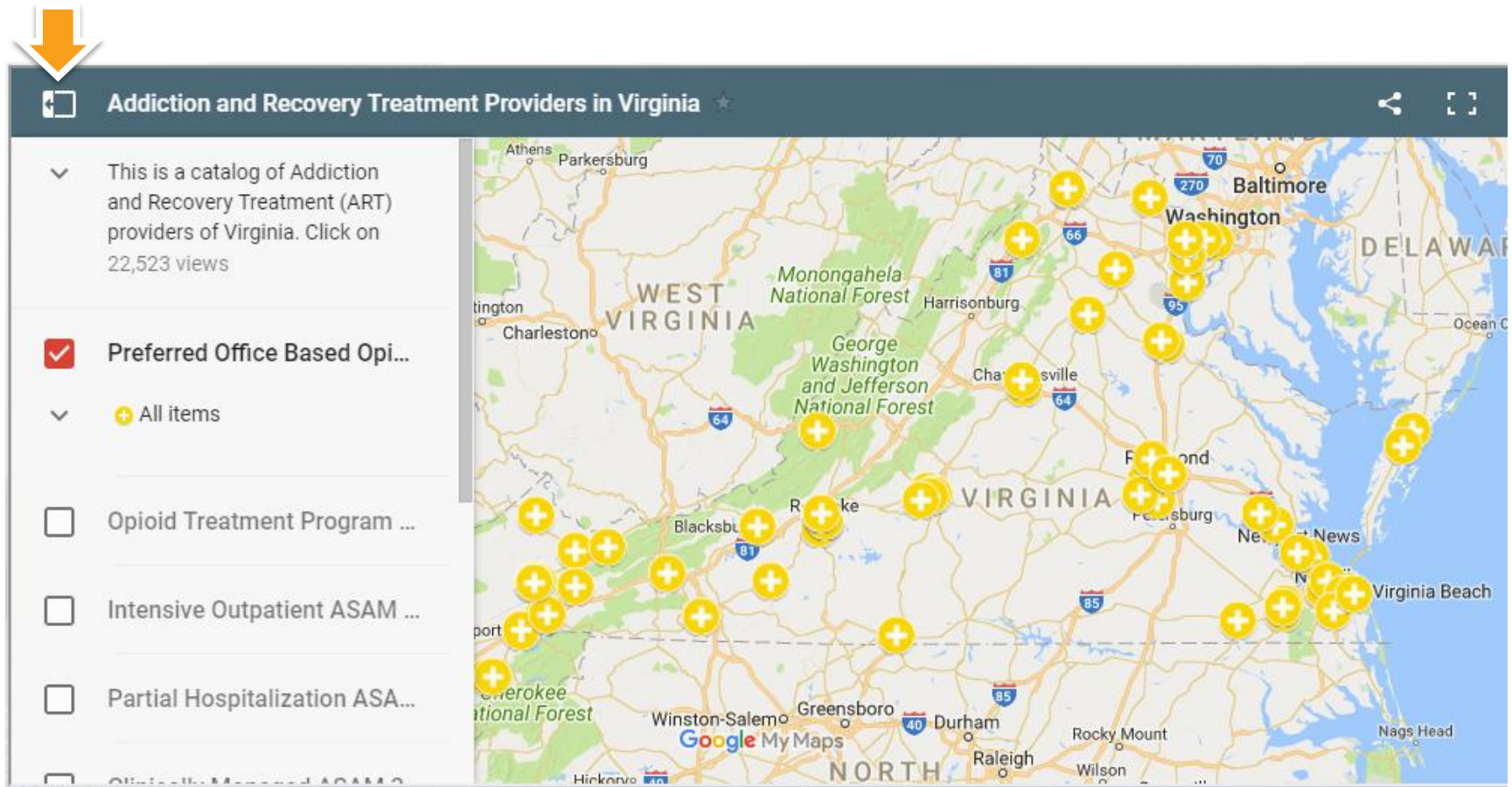
Payment Model for Preferred OBOTs

Code	Service	Who Can Bill?	Unit	Rate/ Unit
H0014	Medication Assisted Treatment (MAT) induction	Buprenorphine Waivered Practitioner	Per encounter	\$140
H0004	Opioid Treatment – individual and family therapy	Credentialed Addiction Treatment Professional	1 unit= 15 min	\$24
H0005	Opioid Treatment – group therapy	Credentialed Addiction Treatment Professional	1 unit = 15 min (per patient)	\$7.25
G9012	Substance Use Care Coordination	Buprenorphine Waivered Practitioner or Credentialed Addiction Treatment Professional	1 unit = 1 month	\$243

ARTS Resources Available on the DMAS ARTS Website

Visit the DMAS ARTS website to locate providers with Google Maps:

<http://www.dmas.virginia.gov/#/arts>



Please email questions regarding the ARTS program to sud@dmas.virginia.gov

ED Care Coordination Implementation



By June 30, 2018

Phase 1:

ALL emergency departments
& Medicaid Managed Care
Organizations



Starting July 1, 2018

Providers - primary care,
case managers, long-term
care, Community Service
Boards, Behavioral Health,
Federally Qualified Health
Centers, specialty care, etc.



By June 30, 2019

Phase 2:

Commercial, Medicare and
State Employee Health Plans



ENROLLMENT PATHWAYS OVERVIEW



New Health Coverage for Virginia Adults

Enrollment Pathways

The new adult population will enroll in coverage through a variety of enrollment pathways, including streamlined enrollment processes



Auto-Transition to Full Benefit Medicaid

Limited Benefit Programs

GAP (Governor's Access Plan) Adults 21 to 64 years of age with Severe Mental Illness (SMI)
Plan First Family planning services \leq 138% FPL



Express Application

SNAP beneficiaries Supplemental Nutrition Assistance Program
Parents of Child(ren) enrolled in Medicaid



Transition from HealthCare.gov to Virginia Medicaid










Individuals currently enrolled in a qualified health plan (QHP) from the Federally-facilitated Exchange (FFE), also known as the Marketplace or HealthCare.gov



General Public

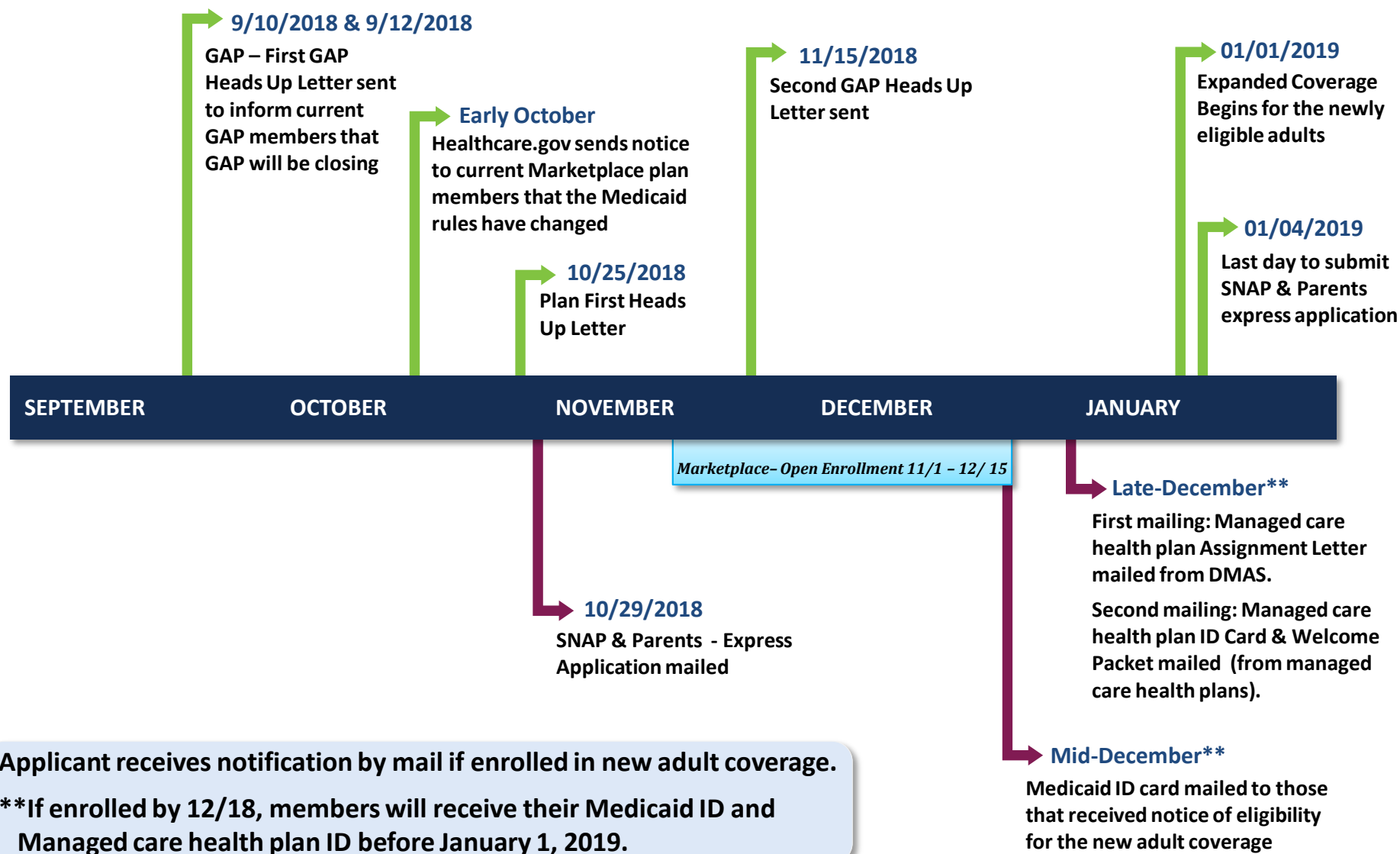
Newly eligible adults not captured in Streamlined Enrollment groups

Summary of Streamlined Enrollment Letters

Group	Letter	Action Needed to Expedite Enrollment	
GAP Members		 Auto-Transition to Full Benefit Medicaid	No action needed to enroll in full Medicaid benefits
Plan First Members		 Auto-Transition to Full Benefit Medicaid	No action needed to enroll in full Medicaid benefits
SNAP Beneficiaries		 Submit Express Application	Submit Express Application (via phone or mail) by 01/04/19 for expedited enrollment
Parents of Enrolled Children		 Submit Express Application	Submit Express Application (via phone or mail) by 01/04/19 for expedited enrollment
Marketplace Plan Member	Notice from HealthCare.gov	 Transition from HealthCare.gov to Virginia Medicaid	Log into your healthcare.gov account, then update and submit your 2019 application between Nov. 1 and Dec. 15

Enrollment Pathways

Enrollment Communications Timeline





Population: Newly eligible adults not captured in Streamlined Enrollment groups

HOW TO APPLY FOR COVERAGE



PHONE

Cover Virginia Call Center: 1-855-221-1590 (TDD: 1-888-221-1590)
VDSS Enterprise Call Center: 1-855-635-4370



ONLINE

Common Help: www.commonhelp.virginia.gov
The Marketplace: www.healthcare.gov



IN PERSON

Visit your local Department of Social Services
Find your nearest local department of social services by visiting:
<http://www.dss.virginia.gov/localagency/index.cgi>

***If you have questions about streamlined enrollment processes for an individual:
Call Cover Virginia, visit Commonhelp.gov, or go to your local department of social services***

Help Support the Streamlined Enrollment Process



Encourage members to look out for the **YELLOW** envelope mailing from DMAS or Virginia Medicaid



Help members complete and submit Express Applications by January 4th through any of these methods:

- ✓ Mail
- ✓ Call Cover Virginia: 1-855-242-8282 (TDD: 1-888-221-1590)
- ✓ Visit CommonHelp online: <https://commonhelp.virginia.gov/>



What if an individual believes he/she received a letter, but may have lost it?

- **CALL COVER VIRGINIA (1-855-242-8282) to verify**
- Recipients of Express Applications (i.e. SNAP & Parents of Child(ren) Enrolled in Medicaid) are selected based on eligibility requirements

WHAT'S NEXT?

NEXT STEPS

Regular Updates

Visit the Cover VA Website at www.coverva.org
or call 1-855-242-8282
for information and regular updates



Coming Soon: New Health Coverage for Adults

Beginning January 1, 2019, more adults living in Virginia will have access to quality, low-cost health coverage.

Get more information at coverva.org



Sign up on the Cover Virginia Website to Receive Updates!

www.coverva.org

The screenshot shows the Cover Virginia website interface. At the top, the logo "COVER VIRGINIA" is accompanied by the tagline "Connecting Virginians to Affordable Health Insurance" and the phone number "1-855-242-8282". Social media icons for Facebook, Twitter, and YouTube are in the top right. A navigation bar includes links for "Programs", "Apply", "Already Enrolled", "Marketplace", "Need Help?", "Health Plans", and "News".

A green banner at the top of the main content area reads: "Coming Soon: New Health Coverage for Adults. Beginning January 1, 2019, more adults living in Virginia will have access to quality low cost health coverage. Eligibility is based on income of three making".

A white modal window is centered on the screen, featuring the Cover Virginia logo and the text: "Stay Connected. Sign up here to receive the latest news and updates from Cover Virginia." Below this text is a form with an "Email Address" input field and a blue "SUBSCRIBE" button. At the bottom of the modal are two links: "No Thanks" and "Remind Me Later".

On the left side of the page, a "Welcome to Cover Virginia" section begins with the text: "On this website you can learn about Virginia's Medicaid and FAMIS programs for children, pregnant women and adults. You can also get information about health insurance options available through the Health Insurance Marketplace. You can apply online or search for someone who can assist you with your application." Below this, it says: "To begin, use the screening tool on the Eligibility page to get connected to the right health care coverage for you and your family."

On the right side, a box with a dark blue border contains the text: "The rules have changed. Check out new quality low cost health coverage options coming soon for adults."

At the bottom of the page, the "Health Insurance Marketplace" logo is on the left. In the center, there are three icons with labels: a checkmark for "Eligibility", a pencil for "Apply", and a refresh symbol for "Renew".